Kagiso Balanced Fund as at 31 January 2014



Performance and risk statistics¹

| | Fund | Benchmark | Outperformance |
|-----------------|-------|-----------|----------------|
| 1 year | 15.1% | 13.2% | 1.9% |
| 2 years | 15.9% | 15.0% | 0.9% |
| Since inception | 14.2% | 13.1% | 1.1% |

| | Fund | Benchmark |
|----------------------|-------|-----------|
| Annualised deviation | 7.5% | 6.0% |
| Sharpe ratio | 1.2 | 1.3 |
| Maximum gain* | 15.6% | 14.7% |
| Maximum drawdown* | -3.5% | -3.5% |
| % Positive months | 75.8% | 72.7% |

^{*}Maximum % increase/decline over any period

Cumulative performance since inception



Portfolio manager Gavin Wood

Fund category South African - Multi Asset - High Equity

Fund objective

To provide investors with high long-term capital growth, within the constraints of the statutory investment restrictions for retirement funds. The fund seeks to provide a moderated exposure to

volatility in the short term.

Risk profile



Suitable for

Investors who are building up and growing their long-term retirement capital while seeking capital growth. Investors would also be seeking to preserve the purchasing power of their capital over the long-term, with a time horizon of three years or longer.

Benchmark South African - Multi Asset - High Equity funds mean

Launch date 3 May 2011
Fund size R123.7 million

NAV 141.79 cents

Distribution dates 30 June, 31 December

Last distribution 31 December 2013: 0.91 cpu

Fees (excl. VAT) Initial fee: 0.00%

Initial fee: 0.00% Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 1.25%

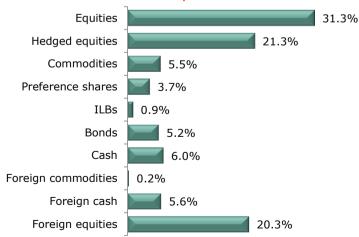
Lump sum: R5 000; Debit order: R500 pm

TER² 1.64%

Minimum investment

Unconventional thinking.

Effective asset allocation exposure*



Top ten equity holdings

| | % of fund |
|----------------|-----------|
| Sasol | 4.7 |
| FirstRand/RMB | 4.5 |
| Standard Bank | 4.5 |
| Lonmin | 4.3 |
| Anglo American | 4.0 |
| MTN | 3.3 |
| Naspers | 2.8 |
| AECI | 2.7 |
| Tongaat Hulett | 2.7 |
| Mondi | 1.9 |
| Total | 35.4 |

^{*} Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds.

Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. All funds are valued and priced at 15:00 each

business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value.

Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the

value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund. All performances are annualised.

The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end December 2013. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.